

## ***CLIENT CONTACT INFORMATION***

***Name:*** \_\_\_\_\_

***Address:*** \_\_\_\_\_ ***Home Phone*** \_\_\_\_\_

***City, St., Zip*** \_\_\_\_\_ ***Cell Phone*** \_\_\_\_\_

***E-mail:*** \_\_\_\_\_

***Work:*** \_\_\_\_\_ ***Work Phone*** \_\_\_\_\_

***Name:*** \_\_\_\_\_

***Cell Phone*** \_\_\_\_\_ ***E-mail*** \_\_\_\_\_

***Work:*** \_\_\_\_\_ ***Work Phone*** \_\_\_\_\_

***Children and Pets:*** \_\_\_\_\_

\_\_\_\_\_

***Property Address:*** \_\_\_\_\_

## SELLERS QUESTIONNAIRE

- Have you ever bought or sold a home?
  
- What was the best experience of selling the home?
  
- What was the worst experience of selling the home?
  
- What are some of the most important things a Realtor can do for YOU in selling your home?
  
- What do you have the right to expect from your Realtor?
  
- What can the Realtor expect from YOU?
  
- How would your Realtor lose with you?
  
- By what means would you prefer to be contacted? How often?

**What We Like Most About Our Home**

1. \_\_\_\_\_
2. \_\_\_\_\_
3. \_\_\_\_\_
4. \_\_\_\_\_
5. \_\_\_\_\_
6. \_\_\_\_\_
7. \_\_\_\_\_
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9. \_\_\_\_\_
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11. \_\_\_\_\_
12. \_\_\_\_\_
13. \_\_\_\_\_
14. \_\_\_\_\_
15. \_\_\_\_\_
16. \_\_\_\_\_
17. \_\_\_\_\_
18. \_\_\_\_\_
19. \_\_\_\_\_
20. \_\_\_\_\_
21. \_\_\_\_\_

# Everything You Wanted To Know And Forgot To Ask:

**Electric Company** \_\_\_\_\_ **Phone #** \_\_\_\_\_

**Gas Company** \_\_\_\_\_ **Phone #** \_\_\_\_\_

**Water/Sewer** \_\_\_\_\_ **Phone #** \_\_\_\_\_

**Cable Company** \_\_\_\_\_ **Phone #** \_\_\_\_\_

**Phone Company** \_\_\_\_\_ **Phone #** \_\_\_\_\_

**Rubbish Pickup** \_\_\_\_\_ **Phone #** \_\_\_\_\_

**Is Recycling Available?** \_\_\_\_\_ **Pick Up Day** \_\_\_\_\_

**Is School Bus Service available?** \_\_\_\_\_

**Are There Many Children in the Area?** \_\_\_\_\_

**Location of Buried Electrical Cables** \_\_\_\_\_

**Are There Any Lot Line Posts or Pins?** \_\_\_\_\_

**Closest Park** \_\_\_\_\_

**Closest and Favorite Grocery Store(s)** \_\_\_\_\_

**Lawn Service Used and Cost** \_\_\_\_\_

**Additional Comments and Information:**

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## Recent Home Improvements

<b>Roof</b>	<b>16</b>
<b>Furnace</b>	<b>17</b>
<b>A/C</b>	<b>18</b>
<b>Water Heater</b>	<b>19</b>
<b>Electric</b>	<b>20</b>
<b>1</b>	<b>21</b>
<b>2</b>	<b>22</b>
<b>3</b>	<b>23</b>
<b>4</b>	<b>24</b>
<b>5</b>	<b>25</b>
<b>6</b>	<b>26</b>
<b>7</b>	<b>27</b>
<b>8</b>	<b>28</b>
<b>9</b>	<b>29</b>
<b>10</b>	<b>30</b>
<b>11</b>	<b>31</b>
<b>12</b>	<b>32</b>
<b>13</b>	<b>33</b>
<b>14</b>	<b>34</b>
<b>15</b>	<b>35</b>
<b>16</b>	<b>36</b>

# WHAT ARE YOUR CONCERNS

At Danberry we want to act in YOUR best interest. We are eager to have you share with us your concerns and expectations about the marketing of your property-before we start.

Please take a moment to complete the following survey.

## What are you concerned about?

0= No concern

5=Very Concerned

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*Notes*

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*Buyers Qualifications?*

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*Multiple Listings?*

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*Broker Commissions?*

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*Showing Procedures?*

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*Advertising?*

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*Open Houses?*

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*Inconveniences?*

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*Possessions?*

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*Pricing?*

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*Closing Cost?*

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*Security?*

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